

## **Credit, Collections & Risk Manager**

### **Based in Egypt**

We are looking for someone responsible to assist the Global Credit, Collection & Risk Director in providing financial and collections support to all Aleph lines of business. This role is responsible for in-depth credit analysis on all accounts for MENAT & AFRICA, the collection of past due balances, reconciliation of cash receipts, and the preparation of monthly status reports. The Manager will serve as the point person between all local markets, internal collections, sales staff, and management. They will ensure that all corporate policies and deadlines are followed consistently. This role will be responsible for Egypt, KSA, Turkey, Morocco, Qatar, Pakistan, South Africa, Sub Sahara Africa A/R balances by initiating direct contact with the clients in those regions.

### **Role and Responsibilities:**

#### **50% Accounts Receivable:**

- Assess and establish credit limits according to corporate policy and assign payment terms.
- Maintain proper documentation in all credit files to ensure that the Record Retention and Internal Audit policies and procedures are followed.
- Monthly review of the Aging to include direct follow up of A/R status with all regions
- Monthly calls and visits to agencies and reps to inquire on remittance status to ensure our cash flow levels are adequately maintained
- Monitor proper allocation of cash receipts and related reporting such as cash apps and wire instructions
- Preparation of management reports with A/R status including monthly highlights and challenges for all markets

#### **50% Credit Analysis:**

- Evaluating the credit worthiness of potential customers.
- Creating credit scoring models for risk assessments.
- Approving and rejecting credit to clients based on available data.
- Negotiating the terms of payments with new clients.
- Ensuring all credits and payment terms comply with internal policy.
- Maintaining records of all credit records and Monitoring debt payments and bad debts

### **Qualifications:**

- Bachelor's degree in Accounting, Business Administration, Finance or similar field
- Minimum of 5 years of previous Finance experience, Credit and collections positions/3 years of managerial experience
- Have extensive experience with credit analysis, proficiency with accounting analysis, and high-level analytical skills.
- 5-7 years of previous finance, credit analysis and collections experience is required, including monthly close and financial information preparation.
- Strong analytical and communications skills required
- Fluent in English, oral and written
- High customer service required for collections responsibilities.
- Must have the ability to learn quickly and perform well in a fast-paced environment, be detail-oriented and organized and have advanced proficiency in Excel; Power BI experience preferred

To apply, please send your CV via email to [careers@connectads.com](mailto:careers@connectads.com) and state the title in the Subject.