

Connect Ads is NOW Hiring

Sales Manager

Dubai, UAE

Looking for a high caliber to excel in managing the sales team and developing key accounts. He/she will play a pivotal role in the revenue generating capacity of Connect Ads. This role will focus on maximizing revenue from media agencies and direct clients.

Roles & Responsibilities:

- Represent Connect Ads product and business offerings to media agencies and clients
- Develop Programmatic and Performance Marketing Strategies and Agreements
- Capable of managing and supporting the sales team.
- Achieve personal sales/revenue targets against identified KPIs
- Focus on client retention, growth, renewal, and client satisfaction.

Qualifications:

- 4-6 years Digital/Programmatic/Tech sales experience
- Strong experience selling into media agencies, and Agency Trading Desks
- Strong Programmatic & Technical knowledge
- Creative approach to client's briefs
- Excellent communication skills

To apply, send your CV via email to careers@connectads.com, with the job title in the subject line.